

Amendment-I**Date :21.01.2025****EOI: Expression of Interest for Empanelment of aggregators of healthcare products such as durgs & pharmaceuticals, Medical Equipments, Hospital Consumables and other allied Healthcare products****EOI No. HSCC/EOI/HEALTHCARE/2024/02 Dated 19.11.2024**

This amendment shall form integral part of tender document and should be submitted duly signed & stamped along with the tender/bid.

Reply to Pre Bid Queries raised by bidders during pre -bid meeting held on 26.11.2024 at HSCC, Head Office, Noida

Sr. No.	Clause No.	Bidders Queries	Clarifications/ Amended as
1	General	The tender for Expression of Interest for Empanelment is not understandable as it will make all future purchase tenders limited tenders (i.e. open only to empaneled vendors) instead of open tender.	Refer clause no. 3. "Scope of the EOI" section-1 (ITP) of EOI documents, this EOI is for executing urgent supplies.
2	Minimum Eligibility Criteria (Page No. 17) Table 2, Point no. 1	The applicant should be Limited company / Private Limited Company, partnership firm or a company registered with the Registrar of Firms / Registrar of Companies (as applicable)". As per your tender conditions Proprietorship firm cannot participate in the tender.	No change
3	Minimum Eligibility Criteria (Page No. 17) Table 2, Point no. 3 Turnover Criteria :	Turnover requirement ranging from 25 crores – 150 crores which is unjustified and discriminatory and prevent genuine bidders like us to participate in the tender. Since, the tender is for empanelment and amount of Upcoming limited tenders is not clear so there is no basis on which department can ask for such high turnover.	Refer revised experience and turnover criteria enclosed at Annexure-A
4	Minimum Eligibility Criteria (Page No. 18) Table 2, Point no. 4 Work Experience:	Work experience of 160 crores (Class I) , 64 crores (Class II) & 40 crores (Class III) :- Since, the tender is for empanelment and amount of Upcoming limited tenders is not clear so there is no basis on which department can ask for such high Experience criteria.	Refer revised experience and turnover criteria enclosed at Annexure-A
5	Minimum Eligibility Criteria (Page No. 18) Table 2, Point no. 5 Professional Capacity	Professional capacity of minimum 10 persons. Restriction of firm to participate in the tender on the basis of number of persons employed in the firm is unjustified and illegal.	Refer revised experience and turnover criteria enclosed at Annexure-A

All other terms & conditions remain unchanged.

Prospective bidders are advised to regularly visit through HSCC e-tender portal <https://hsccltd.co.in>, HSCC website <http://www.hsccltd.co.in> & CPP Portal <https://eprocure.gov.in/epublish/app> as corrigendum/amendments etc., if any, will be notified on this portal only and not be published anywhere else.

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Chief General Manager
HSCC (India) Ltd.

Table – 1 (Amended): Tendering Limit Table for Procurement of Medical Equipment and Drugs:

S. No.	Class	Tendering In Limit	Empanelment Category
1.	I	≥ 100 Cr.	Drugs or/and Medical Equipment
2.	II	> 50 Cr. – upto 100 Cr	Drugs or/and Medical Equipment
3.	III	>25 Cr. - upto 50 Cr	Drugs or/and Medical Equipment
4.	IV	Upto 25 Cr.	Drugs or/and Medical Equipment

Table-3 (Amended): Magnitude of work Experience for Procurement of Medical Equipment and Drugs.

Class	Tendering Limited (Rs. Crore)	One Completed Projects (Rs. crore)	Two Completed Projects (Rs. crore)	Three Completed Projects (Rs. crore)
I	≥ 100	160	120	80
II	>50-upto 100	80	60	40
III	>25- upto 50	40	30	20
IV	Upto 25	20	15	10

Table-4 (Amended) Annual Turnover for Procurement of Medical equipment and Drugs

Class	Tendering Limited (Rs. Crore)	Annual Turnover (Rs. crore)
I	≥ 100	Minimum 100
II	>50-upto 100	Minimum 50
III	>25- upto 50	Minimum 25
IV	Upto 25	Minimum 12.5

Table:2 (Amended): Evaluation Parameters

S/N	Criteria	Class-I	Class-II	Class-III	Class-IV	Max. Marks	Documents Required
1	The applicant should be Public Limited company / Private Limited Company, partnership firm or a company registered with the Registrar of Firms / Registrar of Companies (as applicable).	a. Public Limited company - 20 Marks b. Private Limited Company / partnership firm or a company registered with the Registrar of Firms / Registrar of Companies- 10 Marks	a. Public Limited company - 20 Marks b. Private Limited Company / partnership firm or a company registered with the Registrar of Firms / Registrar of Companies - 10 Marks	a. Public Limited company - 20 Marks b. Private Limited Company / partnership firm or a company registered with the Registrar of Firms / Registrar of Companies - 10 Marks	a. Public Limited company - 20 Marks b. Private Limited Company / partnership firm or a company registered with the Registrar of Firms / Registrar of Companies - 10 Marks	20	Partnership Deed/Memorandum and Article of Association
2	The applicant should be an established firm operating in India for last 5 years. Sole proprietary firms & Consortium /JV are not allowed to participate for the empanelment.	a. Established from last 5 Years - 10 Marks b. Established from last 7 Years - 15 Marks c. Established from last 10 Years - 20 Marks	a. Established from last 5 Years - 10 Marks b. Established from last 7 Years - 15 Marks c. Established from last 10 Years - 20 Marks	a. Established from last 5 Years - 10 Marks b. Established from last 7 Years - 15 Marks c. Established from last 10 Years - 20 Marks	a. Established from last 5 Years - 10 Marks b. Established from last 7 Years - 15 Marks c. Established from last 10 Years - 20 Marks	20	Certificate of Incorporation/ Any other relevant document.
3	Annual Turnover	a. INR 100-200 Cr. - 10 Marks b. More than INR 200 Cr. - 20 Marks marks	a. INR 50-100 Cr. -10 Marks b. More than INR 100 Cr. - 20 Marks marks	a. INR 25-50 Cr. -10 Marks b. More than INR 50 Cr. - 20 Marks marks	a. INR 12.5-25 Cr. - 10 Marks b. More than INR 25 Cr. - 20 Marks marks	20	Copy of the audited Profit & Loss Statement of the company duly certified by Statutory Auditor / CA

4	Work Experience for Procurement of Medical Equipment or/and Drugs	a. One Completed Projects (Rs. crore) INR 160 Cr./ Two Completed Projects INR 120 Cr./ Three Completed Projects INR 80 Cr -20 Marks b. 5 Extra Marks for per completed project of INR 80 Cr. (Max-10Marks)	a. One Completed Projects (Rs. crore) INR 80 Cr./ Two Completed Projects INR 60Cr./ Three Completed Projects INR 40 Cr -20 Marks b. 5 Extra Marks for per completed project of INR 40Cr. (Max- 10 Marks)	a. One Completed Projects (Rs. crore) INR 40 Cr./ Two Completed Projects INR 30Cr./ Three Completed Projects INR 20 Cr -20 Marks b. 5 Extra Marks for per completed project of INR 20Cr. (Max- 10 Marks)	a. One Completed Projects (Rs. crore) INR 20 Cr./ Two Completed Projects INR 15 Cr./ Three Completed Projects INR 10 Cr -20 Marks b. 5 Extra Marks for per completed project of INR 10Cr. (Max- 10 Marks)	30	Firm to submit copies of PO's/work orders /MoUs /certificates from customers/clients specifying "completion" or "satisfactory work in progress" and reference details with contact details of the customer.
5	Professional Capacity	a. 10 active professionals on company payroll- 5 Marks b. more than 20 active professionals on company payroll - 10 Marks	a. 10 active professionals on company payroll- 5 Marks b. more than 20 active professionals on company payroll - 10 Marks	a. 10 active professionals on company payroll- 5 Marks b. more than 20 active professionals on company payroll - 10 Marks	a. 5 active professionals on company payroll- 5 Marks b. more than 10 active professionals on company payroll - 10 Marks	10	Certificate issued by HR / Authorized signatory on company letter head

Bidders will have to score at least 60% marks in the technical evaluation to qualify for empanelment.